Message Text

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E.O. 11652: N/A TAGS: BDIS TH US

SUBJ: LEVI STRAUSS (THAILAND)

REF: STATE 095121

SUMMARY: LEVI STRAUSS (THAILAND) IS INDEED IN TROUBLE, AS APPARENTLY ARE A LARGE NUMBER OF OTHER THAI AND FOREIGN FIRMS CURRENTLY BEING INVESTIGATED FOR SUSPECTED EVASION OR AVOIDANCE OF PAYMENT OF CUSTOMS DUTIES. IN PAST FEW DAYS, THIS HAS BECOME A MATTER OF CONSIDERABLE CONCERN TO AMCHAM. ACCORDING LEVI STRAUSS, ALL CASES SETTLED SO FAR HAVE BEEN NEGOTIATED OUT OF COURT. CUSTOMS AUTHORITIES SEEM TO BE ACTING COMPLETELY WITHIN THEIR LEGAL RIGHTS. END SUMMARY.

1. AT EMBASSY'S INVITATION, LEVI STRAUSS (THAILAND) REPS
CALLED AT EMBASSY APRIL 21 AND CONFIRMED THAT THEIR RECORDS
HAVE BEEN SEIZED BY THAI CUSTOMS AUTHORITIES AND COMPANY
IS BEING QUESTIONED ABOUT SUSPECTED EVASION OR AVOIDANCE
(WORDS ARE THE SAME IN THAI) OF CUSTOMS DUTIES AND
BUSINESS TAX ON IMPORTED GOODS OVER PAST SEVERAL YEARS.
STRAUSS REPS SAID THEY ARE BEING TREATED FAIRLY BY
CUSTOMS AUTHORITIES, WHICH HAVE PERMITTED THEM TO
XEROX COPIES OF ALL DOCUMENTS SEIZED. ALTHOUGH THEY
HAVE RETAINED COUNSEL, THEY ARE NOT USING HIM, HOPING
TO NEGOTIATE A SETTLEMENT DIRECTLY. THEY EXPECT AN
ASSESSMENT TO BE MADE NEXT WEEK. THEY HAVE BEEN INFORMED
BY CUSTOMS THAT SO FAR NO CASES HAVE BEEN TAKEN TO COURT.
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MOST COMMON SETTLEMENT HAS INVOLVED PAYMENT OF EVADED

CUSTOMS DUTY, PLUS PENALTY ((SINCE CUSTOMS DUTY EVASION IS CRIMINAL OFFENSE) OF TWO TIME THAT AMOUNT, PLUS UNPAID BUSINESS TAX (A CIVIL OFFENSE), PLUS ONE PERCENT PER MONTH INTEREST ON THIS AMOUNT OVER THE YEARS. STRAUSS REPS SAID THAT IN THEIR CASE, THIS MEANS GOING BACK TO THEIR BEGINNING IN THAILAND. THEY CONFIRMED THAT THE POTENTIAL MAGNITUDE WAS GREAT ENOUGH TO HAVE SUBSTANTIAL EFFECT ON THEIR COMPANY OPERATIONS. THEY HAVE NOT ADMITTED GUILT, BUT CONCEDED THAT THAI AUTHORITIES HAVE A STRONG CASE AGAINST THEM.

- 2. STRAUSS REPS SAID THAT OFFICES AT CUSTOMS DEPARTMENT'S PREVENTION AND SUPPRESSION DIVISION ARE STACKED HIGH WITH RECORDS OF COMPANIES BEING INVESTIGATED, WITH MORE BOXES OF THEM BEING CONSTANTLY BROUGHT IN. CUSTOMS AUTHORITIES GAVE THEM NAMES OF AT LEAST SIX OTHER AMERICAN, JAPANESE AND THAI COMPANIES BEING INVESTIGATED. ACCORDING TO AMCHAM, ONE AMERICAN COMPANY HAS BEEN TOLD BY CUSTOMS THEY HAVE COMPILED LIST OF 2,000 COMPANIES SUBJECT TO INVESTIGATION. RECENT MEETINGS OF AMCHAM'S TRADE EXPANSION AND TAX & LEGISLATION COMMITTEES DEVOTED ALMOST FULL TIME TO THIS OUESTION. AT APRIL 21 MONTHLY MEETING OF ENTIRE CHAMBER, AMCHAM PRESIDENT INFORMED MEMBERSHIP OF CUSTOMS CAMPAIGN, SAID HE HAD BROUGHT IT TO ATTENTION OF THAI BOARD OF TRADE, AND INVITED AFFECTED MEMBER COMPANIES TO INFORM CHAMBER OF THEIR PROBLEMS. AMCHAM EXECUTIVE DIRECTOR INFORMED EMBASSY THAT BOARD OF TRADE, USUALLY RATHER COMPLACENT ABOUT RTG ACTIONS, SEEMED MOST DISCONCERTED ABOUT REPORT THAT 2,000 COMPANIES MAY BE INVOLVED.
- 3. AMCHAM EXECUTIVE DIRECTOR, OBVIOUSLY CONCERNED, SAID THAT DESPITE ADVERSE EFFECT THIS COULD HAVE ON LOCAL INVESTMENT CLIMATE, AMCHAM AND MEMBER COMPANIES COULD HAVE VERY LITTLE LEVERAGE ON RTG OR EVEN BASIS FOR COMPLAINT SINCE, EVEN THOUGH UNPAIDDUTIES (DUE TO UNDERINVOICING) MAY HAVE STEMMED FROM IGNORANCE OR MISINTERPRETATION, THAI AUTHORITIES CLEARLY HAVE RIGHT TO ENFORCE THEIR LAWS. STRAUSS REPS SAID THERE IS BUILT-IN INCENTIVE FOR CAMPAIGN TO CONTINUE, SINCE CUSTOMS LIMITED OFFICIAL USE

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REGULATIONS PERMIT PAYMENT OF FROM 35 TO 55 PERCENT OF COLLECTED PROCEEDS TO GO TO INFORMERS.

4. ALTHOUGH WE HAVE LEARNED UNOFFICIALLY OF NAMES OF SEVERAL AMERICAN COMPANIES ALLEGEDLY AFFECTED, NONE HAVE VOLUNTARILY REPORTED PROBLEMS TO EMBASSY. LEVI STRAUSS REPS SAID THEY HAD SEEN NO REASON TO INFORM EMBASSY, AND EXPRESSED SURPRISE THAT THEIR SAN FRANCISCO

OFFICE HAD TELEPHONED DEPARTMENT. STRAUSS REPS SAID THEY WERE NOTRPT NOT ASKING FOR EMBASSY INTERVENTION.

5. COMMENT:. THERE SEEMS TO BE NO EVIDENCE OF DISCRIMINATION AGAINST AMERICAN COMPANIES IN THIS DRIVE AND, UNLESS WE LEARN OF INSTANCES OF UNDUE HARASSMENT OR UNWARRANTED PENALTIES LEVIED AGAINST THEM, THERE SEEMS TO BE NO BASIS FOR EMBASSY INTERVENTION AT THIS TIME. AT THIS JUNCTURE, THE MOST EFFECTIVE APPROACH WOULD APPEAR TO BE FOR EACH COMPANY TO DISCUSS ITS CASE DIRECTLY WITH CUSTOMS IN EFFORTS TO RESOLVE MISUNDERSTANDING. REGARDLESS OF WHETHER OR NOT RTG IS WITHIN ITS RIGHTS, CAMPAIGN CAN ONLY HAVE ADVERSE EFFECT ON ALREADY POOR INVESTMENT CLIMATE. HOPEFULLY, THE BOARD OF TRADE- AND THE SEVERAL CHAMBERS OF COMMERCE WILL BE ABLE TO MAKE THIS POINT TO THE RTG. WE WILL CONTINUE TO MONITOR SITUATION AND KEEP DEPARTMENT INFORMED OF NEW DEVELOPMENTS. WHITEHOUSE

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